**School of Mortgage Banking I: An Introduction to the Real Estate Finance Industry**

Pewaukee, WI

May 16 – 19

Calling members of the Wisconsin Mortgage Bankers Association! **Don’t miss the opportunity to get special pricing for MBA’s School of Mortgage Banking I (SOMB I): An Introduction to the Real Estate Finance Industry.** SOMB I will provide real estate finance industry professionals with essential knowledge and skills necessary to be competitive in an industry undergoing constant change.

**ABOUT THE COURSE**

SOMB I emphasizes the interrelated roles of the departments within a residential mortgage banking firm and the relationships of the various institutions and agencies throughout the real estate finance industry. This course provides a foundation in residential loan production, underwriting, secondary marketing, warehousing, and servicing. It also presents an overview of associated disciplines essential to a complete understanding of mortgage banking, including loss mitigation, capital markets, non-traditional mortgage lending practices, fraud detection and quality assurance, regulatory compliance, real estate law, and commercial lending.

At the conclusion of the course, attendees leave with a solid foundation, understanding the role and importance of the loan production, commercial lending, underwriting, secondary marketing, warehousing, and servicing functions in the mortgage banking industry.

**CERTIFICATION & DESIGNATION CREDIT**

Successful completion of this event will earn the participant 15 points toward the Accredited Mortgage Professional (AMP) designation. SOMB graduates receive this designation at the SOMB III graduation ceremony.

**TARGET AUDIENCE**

SOMB I is designed for the following individuals:

* Residential Mortgage Executives
* Management
* Loan Originators
* Processors
* Underwriters
* Servicers
* Compliance Professionals

**PRICING**

***Register before April 4 to receive the following discounted prices:***

Non-Member $2,300

**State Association Member $1,950**

National MBA Member $1,600

**Click** [**HERE**](https://store.mortgagebankers.org/stHome.aspx?skin=wi) **to REGISTER through your state association’s online store.**